

## MANUFACTURING COMPANIES

## CALL THE STRATEGIC FARLY WARNING NETWORK

## **SEWN Can Help**

- SEWN provides FREE consulting services to small- to medium-sized manufacturers. SEWN is funded through the PA Department of Labor and Industry, not by its clients. SEWN's services save jobs, companies and communities.
- SEWN works with manufacturers and with companies that directly support area manufacturers. SEWN can not work with retail, wholesale, construction or other service companies.
- **SEWN helps companies experiencing financial problems.** SEWN works with the company to resolve cash flow and working capital issues, bank and/or other creditor issues and declining profits.
- **SEWN guides companies through ownership transitions.** SEWN assists family members, employees and/or management to buy out an existing company, keeping the jobs in the community.
- SEWN analyzes operational challenges. SEWN engages workers and management to design appropriate solutions for companies struggling with productivity losses that are adversely affecting their ability to survive.
- **SEWN explores new revenue streams.** SEWN assists in discovering new customer, industry and product venues for mature companies straining to maintain financial stability in an ever-changing marketplace.
- **SEWN draws on the strengths of its partners.** SEWN leverages its services with its network of public and private partnership resources throughout Pennsylvania with four regional offices—Pittsburgh, Harrisburg, Wilkes-Barre and Philadelphia.

Gary A. Wickham, Regional Director

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Saving Pennsylvania Jobs, One Company at a Time