



LEHIGH VALLEY

SERVICE CAREER PATHWAY

3001 Emrick Boulevard, Bethlehem, PA 18020

(610) 974-9490

<https://bbinslv.com/>

JOB OPENINGS: <https://www.bbinsurance.com/careers/>

Business Description

Brown & Brown is a leading insurance brokerage firm providing risk management solutions that help to protect what our customers value most. We are a big company that doesn't act like one, arguably making us the most efficient operating platform in the insurance brokerage business. We understand that the only constant is change and pride ourselves on our unique ability to deliver focused solutions to customers at the local level. As a decentralized organization, rigid rules and bureaucratic interference are minimized. Decision-making remains with local leaders allowing them to determine the resources, solutions, and technology that provide the best value to their customers.

Knowledge, Skills, and Abilities Needed

We're looking for employees who are or have...

- Gritty
- Trustworthy
- Customer-focused

Connect with us on Social Media!



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Brown & Brown Insurance



@B_BInsurance



BB_Insurance

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Leadership

After demonstrating subject matter knowledge, industry expertise, and business operational savvy, we commonly promote from within when leadership opportunities become available. As a Meritocracy, the success of those on our team is often capitalized through leading a small team, large departments and even overseeing local offices. Once in a leadership position, there are opportunities across our organization!

Client
Account
Executive

In growing a career in this industry, our teammates may act as an insurance subject matter expert and become a Client Account Executive. From specializing in particular industries, to becoming an expert in one of our business processes, this position adds incredible value to our Risk Management approach. This role is a Senior level position on our team, and includes a sharing of skills and knowledge through mentoring others.

Account
Manager

As an Account Manager, this individual will be the assigned point of contact for clients. This is a relationship oriented, customer service function that is dedicated to the retention of our customers. This role will expand in complexity of clients, risk management strategy and client facing interactions, based on the skillset of the Account Manager. As a company we work with local and national businesses.

Assistant
Account
Manager

As an Assistant Account Manager, this individual will learn the foundation of insurance. We will provide licensing, training, and mentorship! Those that succeed in this role are willing to learn, coachable, and thrive in a client-oriented environment. To be able to elevate to the next position, an insurance license will be required, as well as mastery of insurance policy processing activities. In this role, teammates contribute to the positive client experience through supporting the sales and service representatives.

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