Tony Tibaldi Insurance Agency

CAREER PATHWAY 5967 Nor Bath Boulevard, Bath, PA 18014 484-281-3145 FIND OPENINGS: www.tonytibaldi.com

Business Description *Mission*

Our mission is to provide our customers with the best insurance and financial services in our community, and in doing so, provide them with the highest commitment to customer service.

Exceptional customer service will be achieved by motivating our employees to be their best every day. Through training, recognition and a rewarding compensation plan, our employees will be motivated to go the extra mile for all of our customers.

Our focus on our employees and our customers will be the driving force behind our agency's growth and success in our community.

Knowledge, Skills, and Abilities Needed

We're looking for employees who are or have...

- Excellent communication skills
 - Self-starter/self-motivated
 - Financial literacy

Connect with us on Social Media!



@TonyTStateFarm



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Multi Office Agency Owner	Five years' operating an insurance agency required. All requirements of agency owner the same for both locations. Second location office will be opened under same agent branding. Pay range annual - \$250K plus unlimited commission earnings
Agency Owner	Completion of the agent internship program. Contracted captive insurance agent. Sole proprietor with ability to incorporate. Agent responsible for all marketing and operating costs of agency. Hire and train new team members. Grow agency customer base. Sell high level financial service products through needs based selling. Must obtain mortgage and securities license. Pay range annual - \$100K plus unlimited commission earnings
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Agent Intern	17 week internship period to prepare to open an insurance agency. Comprehensive high level training with milestone check-ins with minimum criteria that must be hit through an evaluation process. Pay range \$18 hourly plus \$25,000 in bonus during the internship period.
Agent Aspirant	High School diploma, GED, or equivalent. Bachelor's degree preferred. Property and casualty licensed required. Life and health insurance license required. 18 month program to learn how to run an insurance agency. Must be able to make high level financial service sales through needs based
	selling techniques. Pay range annual - \$50,000 - \$75,000 base plus commission.
Team Member	High School diploma, GED, or equivalent. Ability to obtain a state specific property and casualty license. Must be able to identify customer needs and use needs based selling techniques. Acquire new customers for growth of the agency. Pay range annual \$30,000 - \$50,000 base plus commission.