



**United Way of the
Greater Lehigh Valley**

FUNDRAISING CAREER PATHWAY

1110 American Parkway Northeast, Suite F-120, Allentown, PA 18109

610.758.8010 | <https://www.unitedwayglv.org/>

JOB OPENINGS: <https://www.unitedwayglv.org/employment>

Chief Development Officer

15+ years leading the solicitation of major gifts with at least 8 as a senior member of an executive team; relevant education considered in lieu of some experience

Assistant Vice President of Resource Development

7+ years of professional experience in fundraising, development and/or donation solicitation with at least 3 in direct supervisory experience; relevant education considered in lieu of some experience

Senior Director Workplace Engagement

10 + years of professional experience in fundraising, resource development and/or donation solicitation in a non-profit environment with at least 5 in direct supervision; relevant education considered in lieu of some experience.

Senior Director of Leadership Giving

10 + years of professional experience in fundraising, resource development and/or donation solicitation in a non-profit environment with at least 5 in direct supervision; relevant education considered in lieu of some experience.

Director Workplace Engagement

5 + years of professional experience in fundraising, resource development and/or donation solicitation in a non-profit environment with at least 3 in direct supervision; relevant education considered in lieu of experience.

Director of Leadership Giving

5 + years of professional experience in fundraising, resource development and/or donation solicitation in a non-profit environment with at least 3 in direct supervision; relevant education considered in lieu of experience.

Senior Relationship Manager

3 + years as a workplace campaign relationship manager at any United Way with demonstrated stretch leadership assignments.

Labor Liaison

4 + years working with or within organized labor, a member in good standing of AFL-CIO

Assistant Director of Leadership Giving

3 + years of professional experience in fundraising, sales, resource development, and/or donation solicitation in a non-profit environment; relevant education considered in lieu of experience.

Relationship Manager

2 + years of relationship building experience in either a professional or volunteer capacity; demonstrated aptitude and/or relevant education considered in lieu of experience.

Manager, Donor Strategy
Manager, Donor Data & Appeals
Manager, Donor Relations

5 + years professional or volunteer experience in a range of the following: sales, customer service, donor stewardship, marketing, prospect research, development, fundraising, administrative support, market research, data management; demonstrated aptitude and/or relevant education considered in lieu of experience.

START HERE



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Business Description

At United Way of the Greater Lehigh Valley, we pride ourselves in offering rewarding and meaningful careers. With our organization, you will be working every day to ensure children succeed in school, families achieve self-sufficiency, and seniors thrive in our community. We offer competitive salaries, opportunity for growth, the camaraderie of great co-workers and a comprehensive benefits package.

We believe that diversity of thought as well as cultural diversity of staff and volunteers strengthens United Way of Greater Lehigh Valley's ability to achieve its mission, vision, philosophy and values. United Way is committed to having a workforce and volunteer teams that reflect and celebrate the diversity of our community in all respects. Candidates who are in groups they believe are underrepresented are especially encouraged to apply.

Values

We are always looking for staff who are or have...

- Ability to act with integrity to hold ourselves to the highest standards
- Inclusive by respecting the inherent value and dignity of every person
 - Willing to take action and improve lives and advance equity for all
- Desire to strive for excellence and set bold goals to achieve awesome results
- Flexible to embrace and adapt to the changing needs of our communities

Connect with us on Social Media!



@UnitedWayGLV



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@UnitedWayGLV



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