



CAREER PATHWAY - BANQUET MANAGER

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Business Description

"Our mission is to be the place our guests can leave their cares at the door and return again and again to make memories that last a lifetime" - Andrea & Marco Folino. The Italian tagline of Folino Estate is "Nel Vino C'è la Verità", which means "In Wine There is Truth", because the truth is that this majestic spot was always meant to be Folino Estate. We are a company deeply rooted in our Italian heritage and the family tradition of excellence. Folino Estate is a place where people gather to share in life's most simple and important moments. We treat each guest as if they were personally invited into our home and strive to deliver second-to-none customer service in each aspect of their visit.

Knowledge, Skills, and Abilities Needed

We're looking for employees who...

- have the ability to multitask
- are resilient and adaptable to change
- have strong communication skills

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Banquet Manager

The Banquet Manager oversees all aspects of banquet operations including set up, menu selection, food presentation, serving and clean up. Must have a strong attention to detail and experience with quality assurance preferred. Supervises all banquet staff.
Salary Range: \$45,000-\$52,000

Assistant Banquet Manager

The Assistant Banquet Manager supports the Banquet Manager in all aspects of banquets or events. This includes set-up, tear down, customer service, food service, and more. They also provide assistance in all aspects of talent acquisition and staff development.
Salary Range: \$42,000-\$48,000

Banquet Captain

Banquet Captains are the face of Folino Estate the day of the events, making sure the tables are decorated correctly, food is presented well, and service goes smoothly. They are the liaison to cooking staff in the back of the house.
Hourly Rate: \$18-\$20; Ages 18+

Lead Banquet Server

Lead Banquet Servers support the Banquet Captain with the execution of large events, including food and beverage delivery. They help to train new servers and address questions or concerns if the Banquet Captain is occupied.
Hourly Rate: \$17-\$18; Ages 18+

Banquet Server

Banquet servers ensure the perfect execution of large dinners, weddings, and events. They act as the face of Folino Estate to the guest of the event. Banquet servers work directly with the Banquet Captain to address questions and fix concerns
Hourly Rate: \$15-\$17; Ages 18+

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