| | | | Wages (2023) | | | Employment | | | |
|---------|---|-------------|--------------|-----------|-----------|------------|-----------|---------|--------|
| SOC | SOC Title | Educational | Entry | Annual | Exper. | Estimated | Projected | Percent | Annual |
| Code | SOC Title | Attainment | Level | Average | Level | 2020 | 2030 | Change | Demand |
| 13-2011 | Accountants & Auditors | BD | \$51,090 | \$81,320 | \$96,440 | 2,520 | 2,680 | 6.3% | 242 |
| 49-3011 | Aircraft Mechanics & Service Technicians | PS | \$45,240 | \$70,340 | \$82,900 | 110 | 120 | 9.1% | 10 |
| 17-3011 | Architectural & Civil Drafters | AD | \$44,580 | \$67,160 | \$78,460 | 250 | 250 | 0.0% | 24 |
| 49-3023 | Automotive Service Technicians & Mechanics | PS | \$35,200 | \$52,240 | \$60,760 | 2,030 | 2,060 | 1.5% | 202 |
| 43-3031 | Bookkeeping, Accounting & Auditing Clerks | PS+ | \$33,760 | \$47,840 | \$54,880 | 2,620 | 2,540 | -3.1% | 275 |
| 49-3031 | Bus & Truck Mechanics & Diesel Engine Specialists | LT OJT | \$43,970 | \$57,890 | \$64,850 | 830 | 890 | 7.2% | 84 |
| 53-3052 | Bus Drivers, Transit & Intercity | MT OJT | \$36,750 | \$50,250 | \$56,990 | 230 | 280 | 21.7% | 35 |
| 13-1020 | Buyers & Purchasing Agents | BD+ | \$46,980 | \$72,110 | \$84,680 | 710 | 680 | -4.2% | 65 |
| 29-2031 | Cardiovascular Technologists & Technicians | AD | N/A | N/A | N/A | 270 | 310 | 14.8% | 24 |
| 47-2031 | Carpenters | LT OJT | \$42,200 | \$60,120 | \$69,080 | 1,790 | 1,610 | -10.1% | 138 |
| 19-4031 | Chemical Technicians | AD+ | \$41,710 | \$56,130 | \$63,330 | 260 | 280 | 7.7% | 31 |
| 21-1021 | Child, Family & School Social Workers | BD | \$41,730 | \$56,250 | \$63,510 | 1,170 | 1,260 | 7.7% | 121 |
| 29-2010 | Clinical Laboratory Techs | BD | \$41,110 | \$60,630 | \$70,390 | 910 | 1,090 | 19.8% | 80 |
| 51-9161 | CNC Tool Operators | MT OJT | \$40,950 | \$53,610 | \$59,940 | 320 | 320 | 0.0% | 35 |
| 27-2022 | Coaches & Scouts | BD | \$24,550 | \$48,400 | \$60,330 | 620 | 800 | 29.0% | 114 |
| 15-1231 | Computer Network Support Specialists | AD | \$46,390 | \$82,210 | \$100,130 | 440 | 450 | 2.3% | 34 |
| 15-1232 | Computer User Support Specialists | PS | \$38,870 | \$58,340 | \$68,080 | 1,110 | 1,160 | 4.5% | 85 |
| 31-9091 | Dental Assistants | PS | \$39,490 | \$49,550 | \$54,580 | 580 | 680 | 17.2% | 83 |
| 29-1292 | Dental Hygienists | AD | \$51,910 | \$70,990 | \$80,530 | 470 | 560 | 19.1% | 39 |
| 49-9051 | Electrical Power-Line Installers & Repairers | LT OJT | N/A | N/A | N/A | 190 | 200 | 5.3% | 18 |
| 47-2111 | Electricians | LT OJT | \$48,490 | \$76,470 | \$90,460 | 770 | 860 | 11.7% | 93 |
| 29-2040 | Emergency Medical Technicians & Paramedics | PS | N/A | N/A | N/A | 700 | 760 | 8.6% | 54 |
| 11-9013 | Farmers, Ranchers & Other Agricultural Managers | WK EXP | N/A | N/A | N/A | 490 | 540 | 10.2% | 54 |
| 11-3031 | Financial Managers | BD+ | \$90,040 | \$158,190 | \$192,270 | 810 | 970 | 19.8% | 79 |
| 51-3092 | Food Batchmakers | MT OJT | \$32,930 | \$46,900 | \$53,880 | 500 | 500 | 0.0% | 60 |
| 11-1021 | General & Operations Managers | BD+ | \$57,510 | \$125,910 | \$160,100 | 4,630 | 4,830 | 4.3% | 407 |
| 49-9021 | Heating, A/C & Refrigeration Mechanics & Installers | PS+ | \$44,080 | \$59,160 | \$66,700 | 810 | 850 | 4.9% | 83 |
| 53-3032 | Heavy & Tractor-Trailer Truck Drivers | PS | \$46,120 | \$59,060 | \$65,530 | 6,430 | 6,940 | 7.9% | 779 |
| 43-4161 | Human Resources Assistants | AD | \$41,140 | \$51,640 | \$56,890 | 280 | 280 | 0.0% | 28 |
| 13-1071 | Human Resources Specialists | BD | \$43,880 | \$68,680 | \$81,080 | 1,160 | 1,230 | 6.0% | 119 |
| 17-2112 | Industrial Engineers | BD | \$71,140 | \$101,930 | \$117,330 | 610 | 710 | 16.4% | 50 |
| 49-9041 | Industrial Machinery Mechanics | LT OJT | \$51,020 | \$65,000 | \$72,000 | 1,190 | 1,470 | 23.5% | 141 |
| 53-7051 | Industrial Truck & Tractor Operators | ST OJT | \$41,030 | \$48,820 | \$52,720 | 4,660 | 5,230 | 12.2% | 586 |
| 51-9061 | Inspectors, Testers, Sorters, Samplers & Weighers | MT OJT | \$36,980 | \$50,230 | \$56,850 | 1,320 | 1,150 | -12.9% | 129 |

| | | | Wages (2023) | | | Employment | | | |
|---------|--|-------------|--------------|-----------|-----------|------------|-----------|---------|----------|
| SOC | SOC Title | Educational | Entry | Annual | Exper. | Estimated | Projected | Percent | Annual |
| Code | 300 Title | Attainment | Level | Average | Level | 2020 | 2030 | Change | Demand |
| 41-3021 | Insurance Sales Agents | MT OJT | \$43,880 | \$71,060 | \$84,650 | 1,040 | 1,080 | 3.8% | 98 |
| 29-2061 | Licensed Practical & Licensed Vocational Nurses | PS | \$50,010 | \$59,030 | \$63,540 | 1,460 | 1,620 | 11.0% | 132 |
| 53-3033 | Light Truck Drivers | ST OJT | \$27,540 | \$43,430 | \$51,380 | 2,910 | 3,210 | 10.3% | 362 |
| 43-4131 | Loan Interviewers & Clerks | ST OJT | \$34,970 | \$45,620 | \$50,940 | 290 | 290 | 0.0% | 25 |
| 13-1081 | Logisticians | BD | \$49,930 | \$76,840 | \$90,290 | 370 | 500 | 35.1% | 49 |
| 49-9071 | Maintenance & Repair Workers, General | MT OJT | \$35,840 | \$53,210 | \$61,890 | 3,410 | 3,710 | 8.8% | 362 |
| 13-1161 | Market Research Analysts & Marketing Specialists | BD | \$40,670 | \$67,500 | \$80,920 | 1,190 | 1,410 | 18.5% | 147 |
| 17-3013 | Mechanical Drafters | AD | \$46,000 | \$61,980 | \$69,960 | 270 | | -3.7% | 24 |
| 11-9111 | Medical & Health Services Managers | BD+ | \$79,950 | \$125,980 | \$149,000 | 770 | 1,040 | 35.1% | 96 |
| 31-9092 | Medical Assistants | PS | \$35,600 | \$41,860 | \$44,990 | 2,150 | 2,470 | 14.9% | 300 |
| 29-2098 | Medical Dosimetrists, Records Specialists & Other Techs | PS | N/A | N/A | N/A | 770 | 840 | 9.1% | 64 |
| 21-1023 | Mental Health & Substance Abuse Social Workers | MD+ | \$36,690 | \$50,250 | \$57,040 | 530 | 580 | 9.4% | 56 |
| 51-2090 | Misc. Assemblers & Fabricators | MT OJT | \$34,900 | \$45,800 | \$51,260 | 4,590 | 4,320 | -5.9% | 461 |
| 51-9023 | Mixing & Blending Machine Setters/Oprs/Tenders | MT OJT | \$41,270 | \$53,980 | \$60,340 | 510 | 530 | 3.9% | 57 |
| 51-4072 | Molding, Coremaking & Casting Machine Setters/Oprs/Tenders | MT OJT | \$33,200 | \$45,190 | \$51,190 | 740 | 710 | -4.1% | 70 |
| 15-1244 | Network & Computer Systems Administrators | BD | \$58,460 | \$99,440 | \$119,940 | 380 | 400 | 5.3% | 28 56 |
| 29-1171 | Nurse Practitioners | MD | \$104,500 | \$127,340 | \$138,750 | 450 | 710 | 57.8% | 56 |
| 31-1131 | Nursing Assistants | PS | \$34,720 | \$40,060 | \$42,720 | 4,050 | 4,640 | 14.6% | 583 |
| 51-9111 | Packaging & Filling Machine Oprs/Tenders | MT OJT | \$35,640 | \$47,580 | \$53,550 | 2,290 | 2,310 | 0.9% | 250 |
| 47-2141 | Painters, Construction & Maintenance | MT OJT | \$39,210 | \$51,940 | \$58,300 | 500 | 520 | 4.0% | 46 |
| 51-9196 | Paper Goods Machine Setters/Oprs/Tenders | MT OJT | \$38,580 | \$47,260 | \$51,600 | 310 | 320 | 3.2% | 35 45 |
| 23-2011 | Paralegals & Legal Assistants | AD | \$43,480 | \$59,350 | \$67,290 | 380 | 410 | 7.9% | 45 |
| 53-3058 | Passenger Vehicle Drivers | ST OJT | N/A | N/A | N/A | 1,580 | 1,930 | 22.2% | 237 |
| 31-9097 | Phlebotomists | PS | N/A | N/A | N/A | 560 | 720 | 28.6% | 89 |
| 29-1228 | Physicians & Ophthalmologists, All Other | DOCT | N/A | N/A | N/A | 2,040 | 2,270 | 11.3% | 82 |
| 47-2152 | Plumbers, Pipefitters & Steamfitters | LT OJT | \$45,660 | \$68,190 | \$79,460 | 340 | 370 | 8.8% | 37 |
| 33-3051 | Police & Sheriff's Patrol Officers | MT OJT | \$56,700 | \$79,980 | \$91,620 | 1,260 | 1,370 | 8.7% | 110 |
| 43-5053 | Postal Service Mail Sorters & Processors | ST OJT | \$42,120 | \$55,270 | \$61,850 | 410 | 370 | -9.8% | 30 |
| 43-5061 | Production, Planning & Expediting Clerks | MT OJT | \$42,100 | \$57,310 | \$64,920 | 1,000 | 1,100 | 10.0% | 116 |
| 13-1198 | Project Mgmt & Other Business Oprs Specialists | BD | N/A | N/A | N/A | 890 | 940 | 5.6% | 71 |
| 43-5031 | Public Safety Telecommunicators | MT OJT | \$41,000 | \$48,360 | \$52,040 | 160 | 170 | 6.3% | 16 |
| 29-2034 | Radiologic Technologists & Technicians | AD | \$51,820 | \$68,470 | \$76,800 | 660 | 770 | 16.7% | 61 |
| 29-1141 | Registered Nurses | BD | \$72,080 | \$89,070 | \$97,570 | 9,060 | 10,500 | 15.9% | 651 |
| 29-1126 | Respiratory Therapists | AD | \$64,400 | \$76,390 | \$82,390 | 410 | 540 | 31.7% | 36 |

| | | | Wages (2023) Employment | | | /ment | | | |
|---------|--|-------------|-------------------------|-----------|-----------|-----------|-----------|---------|--------|
| SOC | SOC Title | Educational | Entry | Annual | Exper. | Estimated | Projected | Percent | Annual |
| Code | SOC Title | Attainment | Level | Average | Level | 2020 | 2030 | Change | Demand |
| 47-2181 | Roofers | MT OJT | \$39,730 | \$53,450 | \$60,310 | 230 | 260 | 13.0% | 26 |
| 41-4012 | Sales Representatives | MT OJT | \$44,550 | \$95,280 | \$120,650 | 3,170 | 3,280 | 3.5% | 324 |
| 41-3091 | Sales Representatives - Services | MT OJT | \$39,190 | \$70,590 | \$86,300 | 1,570 | 1,710 | 8.9% | 199 |
| 33-9098 | School Bus Monitors & Other Protective Svc Workers | ST OJT | N/A | N/A | N/A | 280 | 300 | 7.1% | 74 |
| 25-2031 | Secondary School Teachers | BD | \$56,800 | \$77,550 | \$87,930 | 2,710 | 2,930 | 8.1% | 212 |
| 49-2098 | Security & Fire Alarm Systems Installers | MT OJT | \$42,420 | \$59,100 | \$67,430 | 290 | 310 | 6.9% | 32 |
| 43-5071 | Shipping, Receiving & Inventory Clerks | ST OJT | \$35,330 | \$44,560 | \$49,180 | 2,800 | 2,760 | -1.4% | 262 |
| 21-1093 | Social & Human Service Assistants | ST OJT | \$32,180 | \$42,450 | \$47,580 | 720 | 780 | 8.3% | 93 |
| 15-1256 | Software Developers & QA Analysts | BD | N/A | N/A | N/A | 1,160 | 1,420 | 22.4% | 120 |
| 25-2058 | Special Education Teachers, Secondary School | BD | \$58,860 | \$78,030 | \$87,610 | 550 | 590 | 7.3% | 45 |
| 21-1018 | Substance Abuse, Behavioral Disorder & MH Counselors | BD | \$40,080 | \$56,830 | \$65,210 | 730 | 840 | 15.1% | 82 |
| 47-1011 | Supervisors - Construction & Extraction Workers | WK EXP | \$59,330 | \$85,730 | \$98,920 | 930 | 940 | 1.1% | 87 |
| 49-1011 | Supervisors - Mechanics, Installers & Repairers | WK EXP | \$55,340 | \$79,700 | \$91,890 | 1,110 | 1,190 | 7.2% | 110 |
| 43-1011 | Supervisors - Office & Administrative Support Workers | WK EXP | \$45,220 | \$65,950 | \$76,310 | 3,270 | 3,270 | 0.0% | 321 |
| 51-1011 | Supervisors - Production & Operating Workers | WK EXP | \$51,510 | \$73,310 | \$84,200 | 1,710 | 1,790 | 4.7% | 180 |
| 53-1047 | Supervisors - Transportation & Material Moving Workers | WK EXP | \$46,360 | \$66,990 | \$77,310 | 1,840 | 2,030 | 10.3% | 225 |
| 49-9052 | Telecommunications Line Installers & Repairers | LT OJT | \$72,140 | \$86,860 | \$94,220 | N/A | N/A | N/A | N/A |
| 51-4111 | Tool & Die Makers | PS+ | \$48,000 | \$61,610 | \$68,420 | 270 | 290 | 7.4% | 31 |
| 13-1151 | Training & Development Specialists | BD+ | \$43,750 | \$65,210 | \$75,950 | 590 | 630 | 6.8% | 59 |
| 11-3071 | Transportation, Storage & Distribution Managers | WK EXP | \$71,640 | \$109,680 | \$128,700 | 480 | 550 | 14.6% | 45 |
| 43-5111 | Weighers, Measurers, Checkers & Samplers | ST OJT | N/A | N/A | N/A | 530 | 640 | 20.8% | 66 |
| 51-4121 | Welders, Cutters, Solderers & Brazers | MT OJT | \$42,050 | \$52,720 | \$58,050 | 730 | 780 | 6.8% | 85 |

Lehigh Valley Targeted Industry Clusters:

NAICS Code 31-33 Manufacturing

NAICS Code 48-49 Transportation & Warehousing

NAICS Code 52 Finance & Insurance

NAICS Code 54 Professional, Scientific, and Technical Services

NAICS Code 62 Health Care and Social Assistance

Educational Attainment Abbreviations:

Short-term or Moderate-term training (ST OJT or MT OJT) - basic tasks and skills are learned through a period of on-the-job training. A high school diploma may be required.

Long-term training (LT OJT) – a high school diploma and at least one year of on-the-job training or an apprenticeship.

Related work experience (WK EXP) – a high school diploma and training gained through hands-on work in a similar occupation.

Postsecondary training (PS or PS+) – training is gained through a postsecondary training program. Some period of related work experience may be required.

| | | | Wages (2023) | | | | Employment | | | |
|------|-----------|-------------|--------------|---------|--------|-----------|------------|---------|--------|--|
| SOC | SOC Title | Educational | Entry | Annual | Exper. | Estimated | Projected | Percent | Annual | |
| Code | SOC TIME | Attainment | Level | Average | Level | 2020 | 2030 | Change | Demand | |

Associate Degree (AD or AD+) – degree completed after two years of full-time schooling beyond high school. Some period of related work experience may be required.

Bachelor's Degree (BD or BD+) - degree completed after four years of full-time schooling beyond high school. Some period of related work experience may be required.

Master's Degree (MD or MD+) - degree completed after two years of full-time schooling beyond a bachelor's degree. Some period of related work experience may be required.

Doctoral Degree (DOCT) – degree programs requiring 3-6 years of education at the college or university level beyond a four-year bachelor's degree.